

# ARLINGTON CAPITAL

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Release date: 25 April, 2018

## **Arlington Capital demerges from Hanson Asset Management**

Arlington Capital was founded in 2017 to segregate the fund management, principal investments and investment advisory activities of the Hanson group from the private wealth management activities of Hanson Asset Management. Arlington manages funds, investment vehicles and advises its clients on real estate investments, direct corporate debt and equity investments.

Patrick Teroerde, Co-Founder of Hanson Asset Management and Managing Director of Arlington Capital, said “the decision to found Arlington, and to split our activities between the two entities, came after a strategic review for the group into how best to serve our clients. The board came to the conclusion that the two very different businesses that were contained within Hanson Asset Management would operate more effectively as separate entities. The demerger allows Hanson Asset Management to focus on growing its private wealth management business with largely retail clients, and for Arlington to focus on its fund management and investment advisory activities, with largely wholesale clients. The two firms are co-located in Arlington Street, St James’s, London.”

Arlington, upon being independently authorised by the Financial Conduct Authority, takes over as Investment Manager, or Investment Adviser, to all managed or advised funds and investment companies previously managed by Hanson Asset Management, including the Hanson Income Fund, Malta, a UCITS-V fund.

Arlington also continues in the creation and management of real estate investment strategies, with two main income yielding strategies being:

- Arcap Commercial, led by Nicholas Britten-Long, who has 20 years of commercial real estate experience in the UK and Austria, is focused on commercial real estate assets leased to the UK Government and Dun & Bradstreet (5A1) credit rated covenants.
- Arcap Residential, led by Maximilian Ysenburg, who has 20 years of residential and commercial real estate experience in Germany and Benelux, derives stable and granular income from investing in multi-family residential housing assets in Germany and the Netherlands.

The Value Investing Strategy, led by Andrea Tenconi is focused primarily on acquiring high-quality but underperforming companies and corporate assets.

Arlington further provides corporate finance services via MoorgateHanson LLP, an authorized representative of Arlington’s, in which it holds a 20% partnership interest. MoorgateHanson is led by Constantin Stolberg and focuses on the European midcap market from its offices in Munich and London.

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